

# From Strategy to Scale

The Digital Transformation Partner for the Kingdom

Executing Vision 2030 through intelligent strategy, secure infrastructure, and sovereign AI.

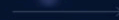
— THE MOMENT VISION 2030 IS EXECUTION —

The winners aren't the ones with the best plans. They're the ones who **ship.**

○  
Vision



○  
**Delivery**



○  
Outcomes

# The execution gap

The gap is real. And it's expensive.

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- Strategy decks don't run workloads
- Pilots don't become platforms
- Tools don't create adoption

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... THE HANDOFF BREAKS.

# Digital friction

Three forces slow transformation



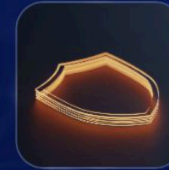
## Strategic disconnect

Spend without measurable outcomes.



## Legacy gravity

Data trapped, AI starved.



## Sovereignty pressure

Agility vs. residency & compliance.

...you need a **Bridge.**

Altaius builds the bridge,  
**and runs it.**

**Strategy**

**Engineering**

**Operations**

**No handoffs. No excuses.**

# What Altaius is

Strategy-led. Engineering-executed. Operated for continuity.



## We advise.

Strategic alignment ensuring sovereign capabilities match regional ambitions.



## We build.

Engineering rigor deployed to construct resilient, scalable sovereign platforms.



## We operate.

Continuous operational excellence ensuring long-term continuity and control.

— THE DIFFERENTIATOR

# We're an AI product company first.

Most SIs **talk** about AI.  
We **live with it** in production.

## WHAT THAT CHANGES FOR CLIENTS

### Integration

Driven by **real product constraints** like latency, scale, and reliability.

### Platforms

Designed for **operations**, not just delivery. Built to last.

### Governance

Safety and compliance baked in from **day one**.

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*"Product reality beats slideware. Every time."*

# How we deliver

A delivery model built for outcomes.



01

Discover



02

Design



03

Deliver



04

Operate

STANDARDIZED INCLUSIONS PER PHASE



KPI alignment &  
business case



Security +  
compliance gates



Architecture +  
reference patterns



Runbooks, SRE  
readiness, FinOps

# 5 Verticals. 1 Unified Promise.

Plan • Build • Run

- 01** IT Strategy & Consulting
- 02** Cloud & Modern Infrastructure
- 03** Data & Advanced AI
- 04** Apps Dev & Modernization
- 05** Hyper Automation & Emerging Tech

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# IT Strategy & Consulting

Technology that maps strictly to business outcomes.

- 3 - 5 year transformation roadmaps
- Enterprise architecture & governance
- Cloud + data sovereignty strategy

**Clarity, investment confidence, &  
measurable execution.**

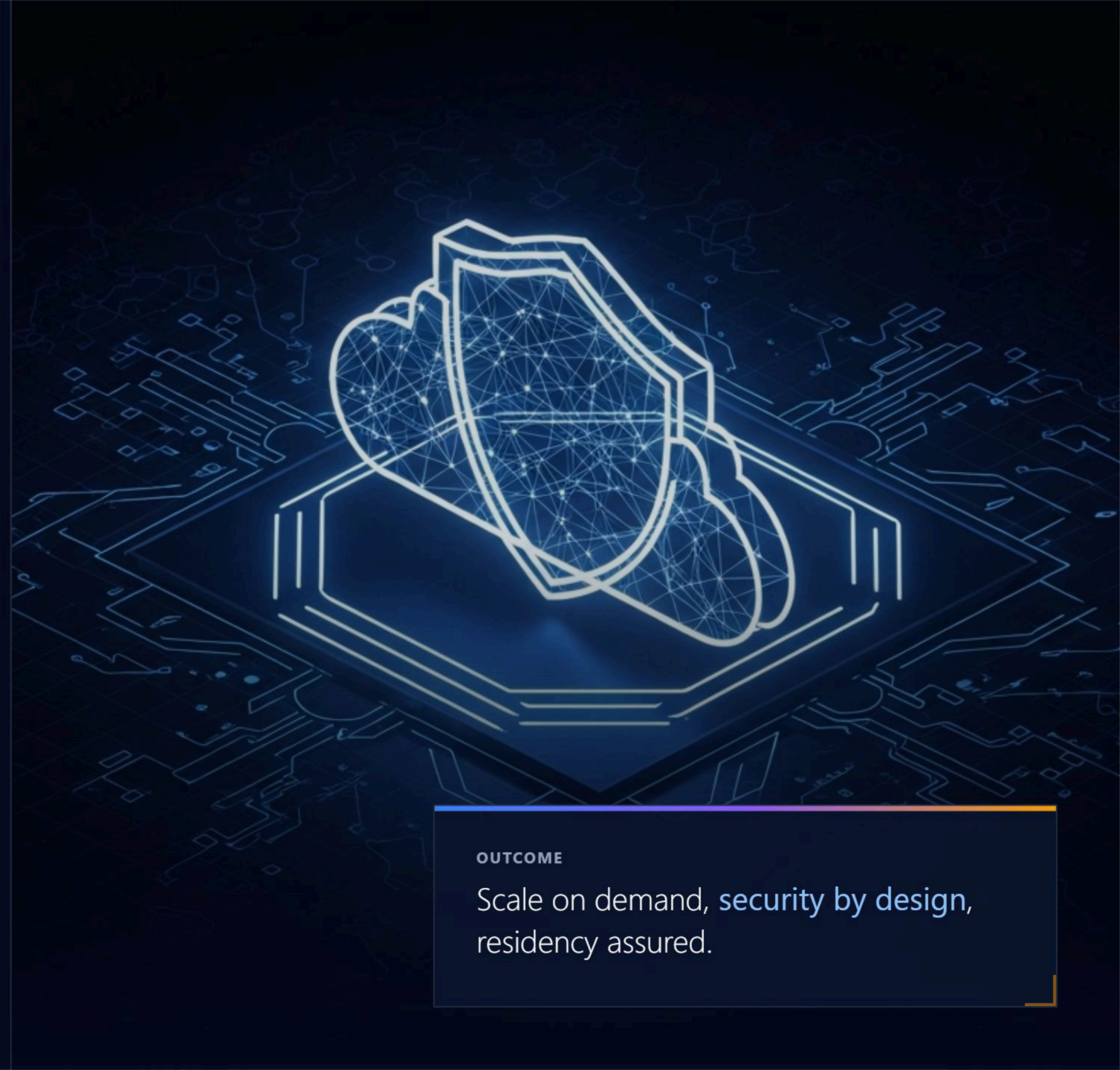
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— CAPABILITY DETAIL

# Cloud & Modern Infrastructure

Sovereign. Hybrid. Resilient.

- Secure landing zones + **policy-as-code**
- Migration & modernization (lift/shift vs refactor)
- Kubernetes + IaC for **portability**



OUTCOME

Scale on demand, security by design, residency assured.

# Data & Advanced AI

Make data usable.  
**Make AI real.**

- Lakehouse / single source of truth
- Executive BI that drives action
- Practical ML + GenAI tied to workflows
- Governance aligned to regional regulation

## OUTCOME

**Faster decisions, higher-quality services, AI you can trust.**



# Application Development & Modernization

Experiences people adopt. Systems that evolve.

- Cloud-native microservices & event-driven design
- Legacy modernization (monolith → services)
- UX/UI prototyping + API integration

THE OUTCOME

Speed to market and digital products people actually use.



# Hyper Automation & Emerging Tech

Growth without headcount drag.

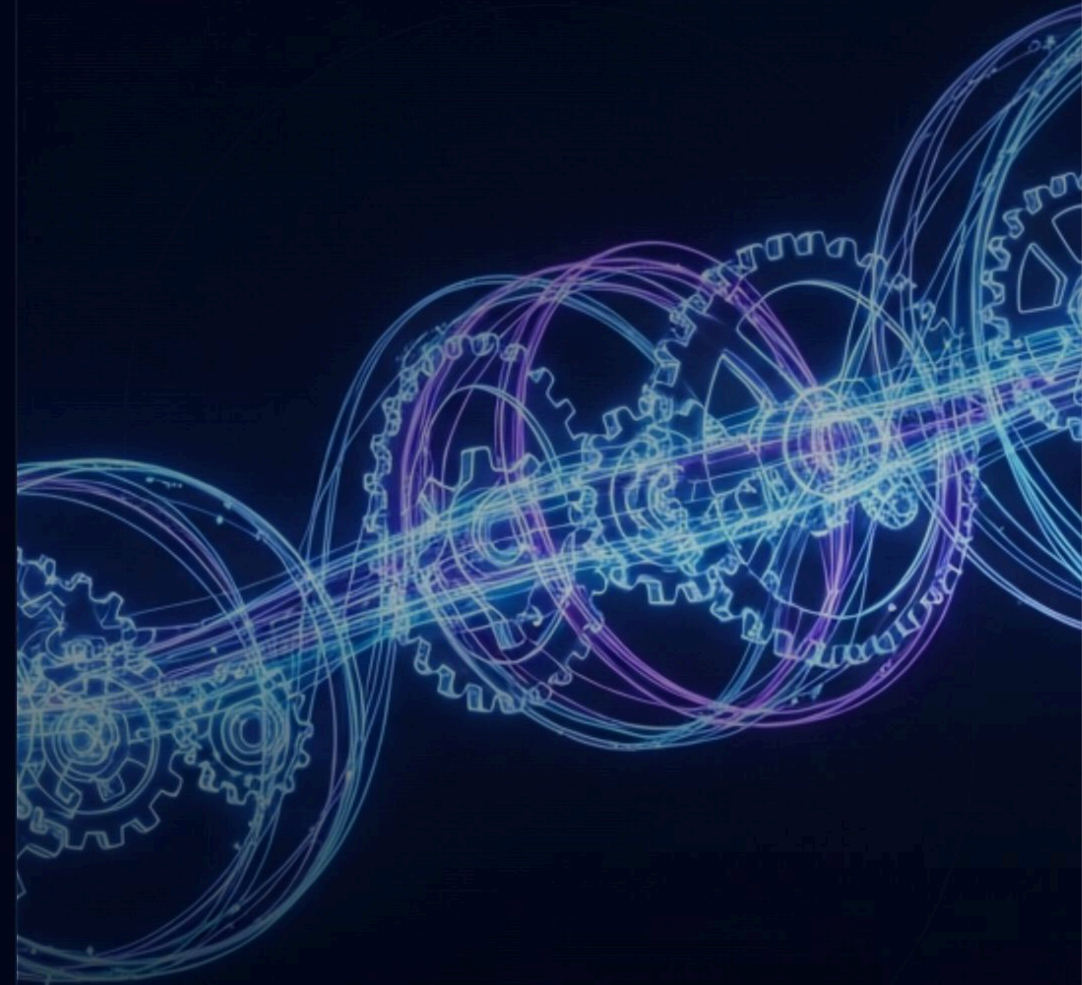
RPA for repetitive work streams

Low-code enablement (business velocity)

Workflow orchestration + process mining

**OUTCOME**

**Lower OPEX, fewer errors,  
faster throughput.**

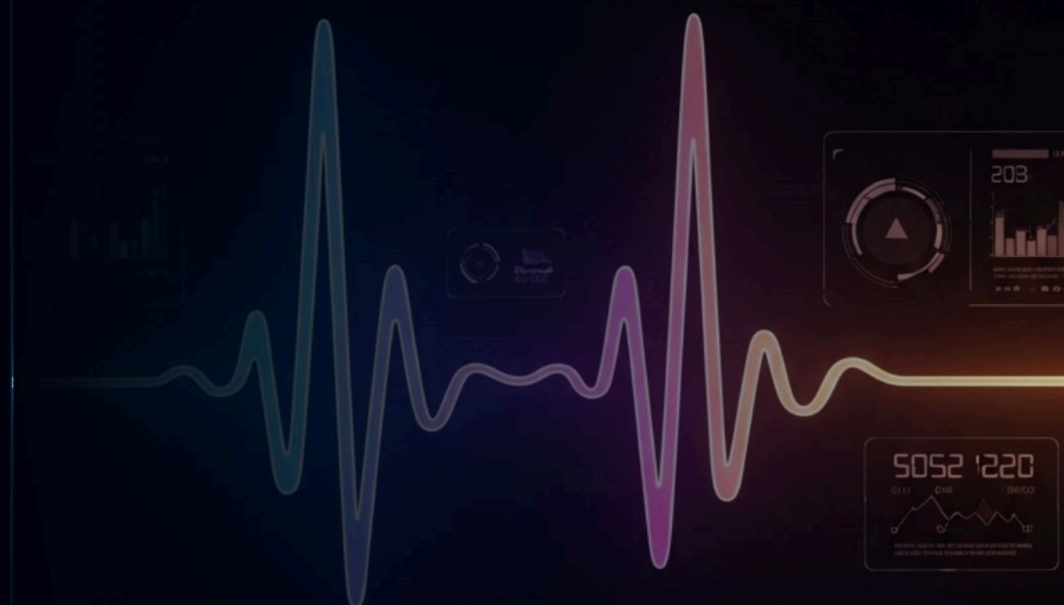


# Managed Services

Transformation doesn't end at go-live. Continuous evolution starts now.

- 24/7 Monitoring + Patching
- DevOps / SRE for Reliability
- FinOps for Cost Control
- App + Data Support with SLAs

**OUTCOME** "Always on" reliability and **predictable operations.**



# Altaius SI is new. **This delivery team is proven.**

## CASE A

### Major Leisure & Entertainment (UAE)

Built an integrated guest platform with touchless facial recognition for frictionless entry and payments.

#### OUTCOMES

**43%**

Packages sold direct

**1.5M**

Clean customer records

**35**

Apps unified

## CASE B

### Leading K–12 Education (UAE)

Digitized admissions and parent services on a unified platform with automation across 13 schools.

#### OUTCOMES

Enrollment Time

**-70%**

Online Fees

**90%**

**37k+**

Leads & Students Managed

## CASE C

### Major Retail & Lifestyle (MEA)

Built a scalable data platform and agile operating model to accelerate insight and delivery.

#### OUTCOMES

**5M AED**

Immediate cost savings

**80%**

Faster Go-to-Market

ALTAIUSI

# Ecosystem

We work with the platforms you already bet on.



Microsoft



Google



ORACLE



AWS

**Vendor-aligned.** Client-side. **Outcome-first.**

● DURATION: 2 WEEKS

# Start with an Execution Blueprint

- **Current State & Constraints**  
Security, sovereignty, operations analysis
- **Target Architecture**  
Full delivery plan & tech stack
- **Priority Use Cases**  
Strategic roadmap definition
- **Business Case**  
Measurable KPIs & ROI projection

Let's architect  
your tomorrow,  
and ship it.

Dean Mokhtar

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